

GOLF COMMITTEE

Frye Island Golf Course

Minutes of Winter Meeting of February 16, 2013

A. MEMBERS PRESENT: Laura Davis, Mike Hurley, John Kett, Vic Solomini, Mark Thomas, Bob Thurston, Tom Canty and Kenny Henschett

B. OTHERS PRESENT: None

C. LOCATION: Ken Henschett's House, 24 Willis Lakes Drive, Sudbury, MA 01776

D. CALL February 16, 2013 9:20

E. PRIOR MINUTES: Available upon request

F. EXECUTIVE SESSION: None

Laura Davis opened the meeting with a discussion of long term plans for increasing revenues and making continued improvements to the course. To that end we are looking at raising most rates by 5%, more tournaments by islanders and off islanders and continued dinners. We plan to host 4 dinners (two at the club house and two at the Recreation Center). New member Todd Keigwin sent in several good suggestions for revenue and profit generation. Laura has had discussions with St Joseph's College on a couple of ideas to work out with them. We are about to embark on a major project to renovate the Bar and Pro Shop. The project is being spear-headed by Ken Henschett and includes redoing the bar, fixing the deck in front, adding lattice work, new bar counter, lights & mirrors behind the bar., new icemaker, beer cooler, dishwasher, moving the fire pit and new outside furniture. The committee is creatively seeking alternative ways to fund this project.

G. Review of Golf Year 2012

- New Fairway Mower
- Added 1 new golf cart
- Improved Green on 4
- Added loam added to Right Side of 3
- New Garage Door
- New TV in Bar
- Pro Shop Keg

2) The un-audited 2012 Financials indicate the following:

OPERATIONS 2012

Operating Revenue = \$224,403
Operating Expenses = \$208,660
Positive Cash Flow = \$15,543

RESERVES:

- Operations Reserve Account balance as of December 31, 2012 was approximately \$68,500
- Equipment Reserve Account balance as of December 31, 2012 was approximately \$5,838
- Sue's Kitchen Reserve Account balance as of December 31, 2012 \$1,325.

LIABILITIES:

Pro shop credit liability is \$2,723

MISCELLANEOUS:

The Pro shop inventory is \$3,686

3) APPROVED 2012 FEES TO THE EXECUTIVE COMMITTEE

ITEM	2006 Actual Fee	2007 Actual Fee	2008/2009 Actual Fee	2010 Actual Fee	2011 Actual Fee	2012 Actual Fee	2013
							Proposed Fee
Individual Membership*	540	555	575	590	605	625	660
Family Membership*	810	835	860	875	900	925	975
Annual Youth Fee (18 or under)	NA	NA	NA	NA	350	350	350
Trail Fee	175	180	200	205	210	215	220
Initiation Fee	500	500	500	500	500	500	525
Week Day Youth (16 or younger)	10	10	10	10	10	10	10
Week End Youth (16 or younger)	NA	20	20	20	20	20	20
Week Day Adult	18	18	20	20	22	24	25
Weekend Days and Holidays	30	30.00	30	30	32	34	35
Weekday Twilight (after 5 PM)	13	13	13	13	15	17	18
Weekend Twilight (after 5 PM) A		15	15	15	18	20	21

Sunday Scramble Fee (9 holes)	15	15	15	15	17	18	19
Pull cart - 9 or 18 holes	4	4	4	4	4	4	4
Rental clubs – 9 or 18 holes	12	12	12	12	12	12	12
Use of gasoline cart for 9 holes	16	16	16	16	16	16	16
*Use of Individual non-registered Carts for 9 holes	NA	NA	NA	10	10	10	10
Use of gasoline cart for 18 holes	26	26	26	26	26	26	26
*Use of Individual non-registered Carts for 18 holes	NA	NA	NA	20	20	20	20
Three Day Pass	45	45	45	45	50	50	55
Week-Long Unlimited Golf Pass	100	100	110	115	120	135	140
Tee Sponsor	150						

*\$25 Discount for Memberships and Trail Fees paid prior to May 15.

Vic Solomini motioned to accept the new set of Fees, John Kett Seconded. Unanimously approved.

4) Tentative Tournament Schedule for 2013 is as follows:

Date	Tournament Name	Organizer(s)
May 27	Memorial Day Ryder Cup	Mark Thomas
June 21?	GE Tournament	Tom Bishop
June 22 - 23	June Invitational	John Kett
July 1 – Labor Day	Club Championship	Bruce & Brian Nisula or TBD
July 6	Steak and Hot Dog	John Kett, Bob Thurston
	Night Golf	John Kett/Mike Hurley, Bob Thurston, Tom Canty
August 10 - 11	Member-Guest	Jim & John Hodge
August 25 TBD	Captain W	Jim Hodge
August 17	Presidents Cup with Lunch	Laura & Vic
September 7 - 9	Sebago Lake Great Escape	Mark Thomas

September 23	TKE Fall Classic	Jim/John Hodge
October 3	Captains Choice Scramble	Bob, Laura & Ken

The 2013 tournament schedule has availability for additional tournaments (both for members and outside events).

5) Golf Committee Organizational Assignments for 2012 were agreed as follows:

<u>Person</u>	<u>Assignment</u>
Bobby	Course Coordinator
Mike	Club Tournaments Coordinator (provides oversight) See listing of Tournaments Individual Tournament Organizers
Laura Davis	Clubhouse (Pro Shop and Lounge) Coordinator
Vic	Sunday Scramble Coordinator
Jim Hirsh (in absentia)	Volunteer Work Coordinator
Vic	Charity Events Coordinator
Tom	Handicap Subcommittee
Jim Hodge	Maine Golf association/USGA Liaison
Mark	Tee Marker Sponsorship
Jim Hirsh	Employee Appreciation

6. Committee Project Assignments

- protect lower level deck from rain - Bob
- Relocation of Fire Pit - Bob
- Bar area shelving/flooring and bar countertop - Kenny

Tee Maker Sponsors

We have 4 open Tees for Tee Sponsors. 1 Men's, 2 Men's, 3 Men's, 3 Lady's,
Laura has AC Docks / Sebago Construction taking over the First Men's Tee

7) Staffing: There were no discussions regarding staffing

8) WORK DAY(s): Work Days to be determined by Jim Hirsh after a discussion with Dana & Jim. Discussion centered around projects other than clearing brush such as painting the club house and making benches

9) Fund Raiser/Social Events

- a. Ice Cream Social Dates: May 25 - July 7 - Sept 1
- b. Club Dinners: June 29, July 13, August 3, Sept 14
- c. FI Calendar – Looking for new pictures with the idea of having a new calendar ready by the end of July
- d. Pizza Night: Bobby to organize one maybe two Pizza Nights with Ozzie
- e. Theme Drink Nights - Ken & Mike to look into frozen drinks

10) Collections:

- a. Employee Appreciation Collection will be conducted prior to and during the 2013 Annual Golf Membership Meeting, advance notice will be provided via e-mail to the Membership distribution list. It was suggested we start as early as possible.

11) Course Objectives, Operations and Procedures

- a. Motion made to purchase 1 new and sell 1 old Golf Cart, taking up to \$4000 out of Equipment Reserve;
Vote was motioned by Laura Davis, Seconded by Tom Canty unanimously approved by the Committee.
- b. Looking into Tarring the beginning of the Cart Path on Hole #1, Ask Dana for suggestions
- c. Looking to add Benches on Tees. Ask Dana for suggestions that work best for him based upon weight and movability
- d. It was suggested to add a Waste Bunker or much heavier rough from 150 yards out to 250 yards from Tee Box on Hole #7

12) Pro Shop/Lounge/Sue's Kitchen Objectives, Operations and Procedures

John Kett motioned based on a suggestion by Todd Keigwin to have steamed Hot Dogs available in the Pro Shop on Weekends. Tom Canty Second. Unanimously Approved.

It was recommended that the Pro Shop Staff be trained in the proper operations and rules of the golf course in such things as number of players in a foursome, players without bags, etc

13) Policy Changes

No Policy changes were discussed

14) Maine Golf Association

- a. No action was discussed at this time.

15) Long Range Plan

- a. Major Capital Cost
 1. Purchase Equipment as needed.
 2. Cart path renovations (4,5,6)
 3. Pave beginning of Cart Path on Hole #1
 4. Other cart paths will be included as tees are reconstructed, pending budget
 5. Driving Range, Putting Green/Practice Bunker are not in the foreseeable future
 6. Golf Cart replacement strategy to purchase/sell 1 cart per year is being administered.
Motion to pay for carts through existing monies being sourced out of Equipment Reserves by Laura Davis, seconded by Tom Canty, unanimously approved
 7. Leisure Lounge Improvement
- b. Minor Capital Cost
 1. Replace the remaining old chairs and tables

2. Renovation of bar area in Lounge

- c. Greens keeping Staff (Lounge Staff or Membership) Wish List
 1. Repairing, re-leveling, and reseeding tees where needed.
 2. Improve definition of cart path on 3 and 6. Add bluestone.
 3. Remove Bunker on 5
 4. Add a fairway bunker on 7 (Future)
 5. Move cart path to left side on #2
 6. Garden surrounding Pro Shop
 7. Fountain(s)

- d. Membership (Minimal Cost)
 1. Maintenance of Tee Markers to provide color without obstructing plaques.

H) OTHER BUSINESS

1) SET 2013 MEETING SCHEDULE

- Golf Committee Meetings after the Sunday morning Scramble (May 19-(Sat) June 15 @5:00-July 21-Sept 1-Sept 22)
- Laura Davis requested a short Committee Meeting second Saturday after the island opens
- Annual meeting the Sunday of Labor Day weekend (9/1)

J. MEETING ADJOURNMENT

- 1) Adjourned at 1:15 PM. Motioned by Laura Davis Seconded by Tom Canty
Unanimously approved

Respectfully submitted,
Michael Hurley
Secretary, Golf Committee